

## Municipal Bond Outlook Q4 2018

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The municipal market has finally broken out from the narrow trading band that guided it for the first eight months of the year. Yields have increased, with the accompanying drop in bond prices. What does that mean for the market, and what is our outlook about this?

### The Positives:

- 1) The Treasury market sell-off precipitated an increase in municipal bond rates.
- 2) The elimination of advance refunding of older, higher coupons has reduced the supply of new issues in the market place.
- 3) Reinvestment yields will be higher than the levels that prevailed not only earlier this year, but for the last few years.
- 4) The impact of the changes in the tax codes, especially the capping of state and local tax deductions, emphasizes the benefit of tax exempt income even in a lower nominal tax bracket.
- 5) It would appear that the Fed is going to raise rates one more time, at the December meeting. This would tend to support higher rates throughout the yield curve.
- 6) A strong, healthy economy should help municipal finances.

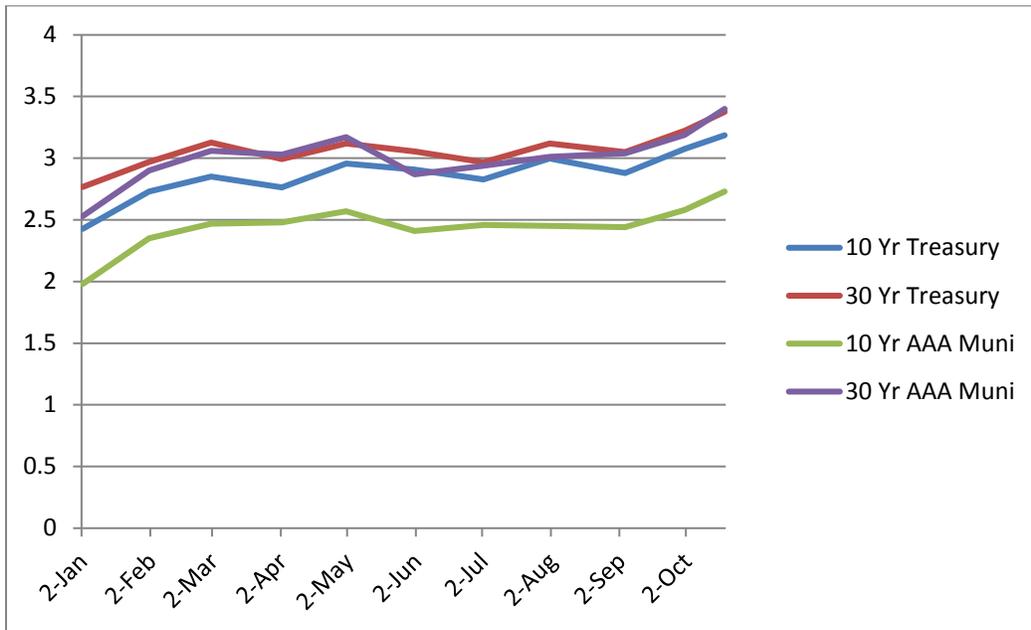
### The Negatives:

- 1) The Treasury market sell-off precipitated an increase in municipal bond rates.
- 2) Increasing rates will lower the price of one's existing bond portfolio. Should an investor need to raise cash, prices will have declined from perhaps where the bonds were purchased, which may generate either losses or modest gains.
- 3) Notwithstanding one's political views and sentiments, Washington's turmoil has added uncertainty to an investor's overall financial planning.
- 4) There is concern that the Fed may go too far in tightening interest rates, which could possibly slow the economy more than needed. The most recent Fed minutes from the September meeting, released October 17, show most board members could be in favor of going beyond what is deemed neutral rates for the economy, in order to keep inflation around a 2% target. The current Fed Funds implied probability of rate increase, shows an almost 79% chance of at least a quarter of a percent increase in December, as reported in Bloomberg Information as this is being written.

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### Rate Movements This Year:

As mentioned above, after relatively flat price action for most of the year, the following graph shows recent rate movement activity for the ten year maturity Treasury Notes, the thirty year maturity Treasury Bonds, the ten year AAA municipal scale bonds and the thirty year AAA municipal bond rates.



\* The above data is compiled from the daily Treasury quotes provided by Bloomberg Analytics and the municipal quotes are from Municipal Market Data, the leading industry source for yields in the municipal bond market.

The chart graphically shows that rates have spiked up. While the overall trend for all the rates is clear, on any given point, some rates lead or lag the other rates. All municipal bond rates tend to move in the same direction at the same time, but there are temporary swings among them. An increase or decrease in one state's tax rates relative to other states may make the in-state bonds more or less attractive to investors. Thus individual returns may temporarily vary with overall market trends due to the fundamental local nature of municipal bonds. Over time the market adjusts to the new equilibrium, but it may have provided some unique opportunities getting there.



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### Our Outlook:

It is our opinion that rates will continue to gradually increase, but nowhere near the dramatic increases that we saw in the late 1970's and early 1980's. Back then, inflation was out of control and very dramatic actions were needed to revive prosperity and stabilize the economy. We believe that bond rate increases will come in spurts like we have just seen, followed by a period of more stability before the next increase. As such, we will continue to keep portions of the portfolios short and defensive. We will be opportunistic with some of the maturity liquidity to take advantage of bond market over-reaction to events. We shall also continue to emphasize what we feel are investment grade bonds with the appropriate risk/reward ratios.

We welcome your questions and concerns, and are always glad to discuss outlooks, opinions, and attitudes about the market. Since we are coming up on year end, please let us know if you can use gains or losses from your bond portfolio to offset your equity investment results. And have a happy holiday season.

### **Contact Us:**

Gregory W. Serbe  
[gserbe@dcmadvisors.com](mailto:gserbe@dcmadvisors.com)  
Phone: (917) 386-6274  
475 Park Avenue South, 9<sup>th</sup> Floor  
New York, NY 10016

Allison Hay  
[ahay@dcmadvisors.com](mailto:ahay@dcmadvisors.com)  
Phone: (917) 386-6264



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